



Van Deventer & Van Deventer

— Incorporated —

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A GUIDE TO THE WORKSHOPS



To view a biography and profile on Cor van Deventer who will be assisting you please **click here**

At Van Deventer & Van Deventer Incorporated we know that becoming an estate agent is no simple task and takes a lot of hard work and dedication to complete all the various requirements as published in The Standard of Training of Estate Agents Regulations, 2008. It is for this very reason that we have decided to launch our very own training program to assist agents in completing their 1) Logbooks, 2) NQF Level 4: Real Estate Course (SAQA ID 59097) as well as providing guidance on the 3) Professional Designation Examination (PDE).

Being an estate agent can be highly rewarding but without being qualified as a real estate agent, the opportunity to advance your career is limited. But, before taking the leap, it's important to know what it takes to complete the NQF Level 4: Real Estate Course and how to earn an income you can depend on.

The Real Estate industry is highly competitive and dependent on the well-being of the economy. Having said that, it's also an industry where opportunities will exist for people eager to develop a career. We believe that a high standard of training creates an exceptional agent capable of dealing in all matters regarding real estate and not just simply completing an Offer to Purchase.

An informed agent is a successful agent!

While it is a Principals responsibility to mentor new entrants, the difficulties in the day to day running of a successful Real Estate Practice, requires the full attention of the Principal and therefore, not much time is allocated to the all-important aspect of training principals also run the risk of spending hours inducting new recruits and after a short period of time, the recruit leaves the business, which is an extremely expensive exercise.

With the training now offered by Van Deventer & Van Deventer Incorporated, Principals only need to recruit new intern estate agents and leave the completion of your Intern Estate Agents Logbook and NQF4 Real Estate to us.

What does the course entail?

- Full workshops for intern estate agents.
- The 16 day course runs over a period of 4 months, one day per week and covers the Logbook as per EAAB requirements as well as the NQF 4: Real Estate
- The first 4 workshops will assist Intern Estate Agents in compiling the logbook principals should note that no person is exempted from the mandatory Logbook regardless of their qualifications.



Learners that are exempted from the NQF4: Real Estate because of their recognised qualifications will not be required to attend the next 12 workshops.

What will the Logbook and NQF 4: Real Estate Course cost an Intern Estate Agent?

The Logbook sessions over the first four days is FREE

Given the time it takes to complete the NQF4: Real Estate Course and then the Assessment, Moderation and External Verification process, before the Services SETA certifies the Intern Estate Agent against the qualification it is recommended that once the Intern Estate Agent has spent 3 months orientating in the field to sign up for the NQF4 in Real Estate Qualification (SAQAID: 59097) through the training program.



Please Note: An Intern Estate Agent may only hold an Inter FFC for 12 months, after which the EAAB will not issue the Intern with a FFC until the Intern has obtained the qualification

Once the Intern Estate Agent has completed:

1. The NQF4 In Real Estate Certified And Has Been Found Competent By The Accredited Provider
2. The Outcome Has Been Certified By The Services SETA
3. Completed The Minimum Of 12 Months In The Field, While Holding An Intern FFC
4. Completed And Submitted The Intern Logbook

ONLY then can the Intern Estate Agent apply to the EAAB to write the PDE 4 exam

What Principals should know.

1. The Intern Estate Agent, through the Real Estate Firm, applies to the EAAB for an Intern Fidelity Fund Certificate. This is of great importance as the Intern Estate Agents runs from the issue of the FFC.
2. The Intern Estate Agent then serves a minimum of 12 months as an Intern (calculated from the date of issue of the Intern FFC). During this time the Intern Estate Agent will be required to maintain an EAAB Logbook

The 12 workshops presented over the next 12 weeks are FREE



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How do I enrol ?

Download the Application form [here](#)

Complete it and submit it to training@vandeventers.law Your booking will be confirmed and we will be in contact with you.

Once I have registered for the NQF4 programme course, when will I start?

Our classes will range between 20-30 learners per class. Once you have registered, we will add your name to a waiting list which makes up a class. We will then contact you with further information regarding the start date and attendance schedule thereafter.

Please [click here](#) for a course outline of the NQ4: Real Estate course.

Where is the venue of the classes?

Learners have to attend classes at the following venue or online:

Van Deventer & Van Deventer Incorporated
7 Mellis Road
Bradenham Hall
2nd Floor
North Block
Rivonia

Please contact training@vandeventers.law regarding the completion of your logbook.



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OUR BUSINESS,
is understanding yours.

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